



Dr. Jenny Grant Rankin

RATE SHEET FOR INDEPENDENT CONTRACT WORK

Based: Laguna Beach, California, USA
DrJRankin@gmail.com / 1-949-637-1605 (Pacific Time)



HELPFUL LINKS

Dr. Rankin's website: www.jennyrankin.com

Dr. Rankin's bio and CV: www.jennyrankin.com/bio

Dr. Rankin's press page (e.g., media appearances): www.jennyrankin.com/press

Dr. Rankin's 200+ previous keynotes, workshops, and sessions: www.jennyrankin.com/speeches

Hiring & Planning

www.jennyrankin.com/hire includes **samples** of Dr. Rankin's speaking style, this **rate** sheet, speech **topics**, **testimonials**, and more.

PRESENTATIONS / TRAINING RATE

Dr. Rankin's standard fee for planning and delivering a keynote/plenary, training session, workshop, or other presentation up to 4 hours in length includes all planning time, meetings, and work (in other words, no hidden charges will be added). The fee is:

\$5,000 USD per presentation day (though **rates are always negotiable** for those with financial restrictions; e.g., some universities, public schools, government agencies, and research associations sometimes do not have the funds for this rate and in those cases can sometimes arrange for a discounted rate), **plus compensation for any airfare and hotel expenses**. Travel expenses comprise the only difference between an in-person fee and a virtual presentation fee.

If 4 hours are exceeded in a day, **each additional hour is \$500**. There is an equity clause, however, which requires Dr. Rankin's compensation to be no less than other speakers (with comparable or fewer credentials) hired for a similar speaking slot.

Exceptions to Travel Compensation: When she is based in California, USA, Dr. Rankin will drive (and thus incur no travel cost) for one day of work as far as 150 miles from Laguna Beach. No hotel cost will need to be covered if the contract involves work on only one day, unless: (a) If more than one day of work occurs at a site, hotel will need to be covered for overnight between training days, and/or (b) If the initial work day begins prior to 9:00 AM (for a site within 150 miles of Dr. Rankin's starting point) or if the initial work day begins too early for Dr. Rankin to reasonably reach the site if leaving her starting point that morning, hotel expenses will need to be covered. However, no airfare will need to be covered for sites within 150 miles of Dr. Rankin's starting point.

CONSULTING RATE

Dr. Rankin's standard fee for consulting is **\$2,000** if in person (or **\$1,000** if remote) **for the first 1 hour** (and **\$500 for each hour thereafter**), **plus compensation for any airfare or hotel expenses**.